1	SENATE BILL NO. 302
2	AMENDMENT IN THE NATURE OF A SUBSTITUTE
3	(Proposed by the Senate Committee on General Laws and Technology
4	on)
5	(Patron Prior to SubstituteSenator DeSteph)
6	A BILL to direct the Manufacturing Development Commission to create a proposed budget and business
7	plan for the Virginia First Manufacturing Incentive Program.
8	Be it enacted by the General Assembly of Virginia:
9	1. § 1. A. That the Manufacturing Development Commission (the Commission) shall develop a budget
10	and business plan to create the Virginia First Manufacturing Incentive Program (the Program). The
11	business plan shall identify existing manufacturers in the Commonwealth that are potential candidates for
12	reshoring, near-shoring, or in-shoring manufacturing jobs and capital investments. The Commission shall
13	consult with the Virginia Economic Development Partnership Authority (the Authority), Genedge
14	Alliance, and the Virginia Manufacturers Association on the development of the business plan.
15	B. The Program should facilitate the growth of existing manufacturing industries in the
16	Commonwealth by (i) creating a reshoring, nearshoring, and in-shoring program focused on expanding
17	and recruiting manufacturers that manufacture products for critical infrastructure sector industries and (ii)
18	creating a discretionary incentive fund or amending existing discretionary incentive funds administered
19	by the Authority to provide trade adjustment assistance to any existing manufacturer located in a
20	workforce region in the Commonwealth with less than five percent unemployment that has lost employees
21	to a competing manufacturer that has received any state incentive funds from the Commonwealth. As used
22	in this subsection, "trade adjustment assistance" means cash awards up to \$10,000 per manufacturer to
23	assist with recruitment, pre-employment screening, industry credential training, apprenticeship-related
24	instruction, or customized training for any qualified open job. As used in this subsection, "qualified open
25	job" means any job at an existing manufacturer that has been vacated by an employee and relocated to a
26	manufacturer in the Commonwealth that has received incentive funding from the Program.

- 27 2. That the Manufacturing Development Commission shall present the budget and business plan
- 28 for the Virginia Manufacturing Incentive Program to the Secretary of Commerce and Trade and
- 29 the Chairmen of the House Committee on General Laws and the Senate Committee on General
- 30 Laws and Technology by October 1, 2024.

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