1	HOUSE BILL NO. 2468
2	AMENDMENT IN THE NATURE OF A SUBSTITUTE
3	(Proposed by the House Committee on Transportation
4	on)
5	(Patron Prior to SubstituteDelegate Willett)
6	A BILL to amend and reenact § 46.2-1572 of the Code of Virginia, relating to dealership operation by
7	manufacturer; determination of no independent dealer to operate the franchise.
8	Be it enacted by the General Assembly of Virginia:
9	1. That § 46.2-1572 of the Code of Virginia is amended and reenacted as follows:
10	§ 46.2-1572. Operation of dealership by manufacturer.
11	It shall be unlawful for any motor vehicle manufacturer, factory branch, distributor, distributor
12	branch, or subsidiary thereof, to own, operate, or control any motor vehicle dealership in the
13	Commonwealth. However, this section shall not prohibit:
14	1. The operation by a manufacturer, factory branch, distributor, distributor branch, or subsidiary
15	thereof, of a dealership for a temporary period, not to exceed one year, during the transition from one
16	owner or operator to another;
17	2. The ownership or control of a dealership by a manufacturer, factory branch, distributor,
18	distributor branch, or subsidiary thereof, while the dealership is being sold under a bona fide contract or
19	purchase option to the operator of the dealership;
20	3. The ownership, operation, or control of a dealership by a manufacturer, factory branch,
21	distributor, distributor branch, or subsidiary thereof, if the manufacturer, factory branch, distributor,
22	distributor branch, or subsidiary has been engaged in the retail sale of motor vehicles through the
23	dealership for a continuous period of three years prior to July 1, 1972, and if the Commissioner determines,
24	after a hearing on the matter at the request of any party, that there is no dealer independent of the
25	manufacturer or distributor, factory branch or distributor branch, or subsidiary thereof available in the
26	community to own and operate the franchise in a manner consistent with the public interest;

4. The ownership, operation, or control of a dealership by a manufacturer, factory branch,
distributor, distributor branch, or subsidiary thereof if the Commissioner determines, after a hearing at the
request of any party, that there is no dealer independent of the manufacturer or distributor, factory branch
or distributor branch, or subsidiary thereof available in the community or trade area to own and operate
the franchise in a manner consistent with the public interest or, for a subsequent franchise location in the
Commonwealth, if the only production vehicles that the applicable manufacturer manufactures are electric
vehicles, the manufacturer has no franchised dealers of the same line-make in the Commonwealth, and
the Commissioner has made such a determination with respect to such manufacturer at a previous time;

5. The ownership, operation, or control of a dealership dealing exclusively with school buses by a school bus manufacturer or school bus parts manufacturer or a person who assembles school buses; or

6. The ownership, operation, or control of a dealership dealing exclusively with refined fuels truck tanks by a manufacturer of refined fuels truck tanks or by a person who assembles refined fuels truck tanks. Notwithstanding any contrary provision of this chapter, any manufacturer of fire-fighting equipment who, on or before December 31, 2004, had requested a hearing before the Department or the Commissioner in accordance with subdivision 4 for licensure as a dealer in fire-fighting equipment and/or ambulances may be licensed as a dealer in fire-fighting equipment and/or ambulances.

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