

SENATE BILL NO. 201

AMENDMENT IN THE NATURE OF A SUBSTITUTE

(Proposed by the Senate Committee on Education and Health
on February 10, 2022)

(Patrons Prior to Substitute--Senators Favola and Hashmi [SB 245])

A BILL to amend and reenact §§ 32.1-137.01 and 32.1-276.5 of the Code of Virginia and to amend the Code of Virginia by adding in Article 3 of Chapter 1 of Title 32.1 a section numbered 32.1-23.5 and by adding in Article 1 of Chapter 5 of Title 32.1 a section numbered 32.1-137.09, relating to hospitals; financial assistance; payment plans.

Be it enacted by the General Assembly of Virginia:

1. That §§ 32.1-137.01 and 32.1-276.5 of the Code of Virginia are amended and reenacted and that the Code of Virginia is amended by adding in Article 3 of Chapter 1 of Title 32.1 a section numbered 32.1-23.5 and by adding in Article 1 of Chapter 5 of Title 32.1 a section numbered 32.1-137.09 as follows:

§ 32.1-23.5. Reporting of certain data regarding financial assistance.

The Commissioner shall report annually by November 1 to the Chairmen of the House Committees on Appropriations and Health, Welfare and Institutions and the Senate Committees on Finance and Appropriations and Education and Health regarding data collected pursuant to subsection F of § 32.1-276.5, including the value of (i) the amount of charity care, discounted care, or other financial assistance provided by each hospital under its financial assistance policy that is required to be reported in accordance with subsection F of § 32.1-276.5 and (ii) the amount of uncollected bad debt, including any uncollected bad debt from payment plans entered into in accordance with subsection C of § 32.1-137.09.

§ 32.1-137.01. Posting of charity care policies.

~~All hospitals~~ A. Every hospital shall provide written information about the hospital's charity care policies, including policies related to free and discounted care. Such information shall be posted conspicuously in public areas of the hospital, including admissions or registration areas, emergency

27 departments, and associated waiting rooms. Information regarding specific eligibility criteria and
28 procedures for applying for charity care shall also be (i) provided to a patient at the time of admission or
29 discharge, or at the time services are provided;₂ (ii) included with any billing statements sent to uninsured
30 patients;₂ and (iii) included on any website maintained by the hospital.

31 B. Every hospital that is subject to the requirements of Title VI of the Civil Rights Act of 1964, as
32 amended, shall make the information required by subsection A available to individuals with low English
33 proficiency in accordance with the most recent U.S. Department of Health and Human Services' Guidance
34 to Federal Financial Assistance Recipients Regarding Title VI Prohibition Against National Origin
35 Discrimination Affecting Limited English Proficiency Persons.

36 **§ 32.1-137.09. Financial assistance; payment plans.**

37 A. As used in this section:

38 "Patient" means any adult who receives medical services from a hospital or, in the case of a minor
39 who receives medical services from a hospital, the financially responsible party for such minor.

40 "Uninsured patient" means a patient who does not have any health insurance, third-party
41 assistance, medical savings account, or claims against third parties covered by insurance, is not covered
42 under workers' compensation, a health benefit plan as defined in § 38.2-3438, an employee welfare benefit
43 plan as defined in § 3(1) of the Employee Retirement Income Security Act of 1974, or a health care sharing
44 ministry as defined in § 38.2-6300, or does not receive benefits under Title XVIII or XIX of the Social
45 Security Act or 10 U.S.C. § 1071 et seq. or any other form of coverage from private insurance or federal,
46 state, or local government medical assistance programs.

47 B. Every hospital shall make reasonable efforts to screen every uninsured patient to determine
48 whether the individual is eligible for medical assistance pursuant to the state plan for medical assistance
49 or for financial assistance under the hospital's financial assistance policy.

50 C. Every hospital shall make a payment plan available to every uninsured patient who receives
51 services at the hospital and who is determined to be eligible for assistance under the hospital's financial
52 assistance policy. Such payment plan shall be provided to the patient in writing or electronically and shall
53 provide for repayment of the cumulative amount owed to the hospital. The amount of monthly payments

54 and the term of the payment plan shall be determined based upon the person's ability to pay. Interest on
55 amounts owed pursuant to the payment plan shall not exceed the maximum judgment rate of interest
56 pursuant to § 6.2-302. The hospital shall not charge any fees related to the payment plan. The plan shall
57 allow prepayment of amounts owed without penalty.

58 D. Every hospital shall develop a process by which an uninsured patient who agrees to a payment
59 plan pursuant to subsection C may request and shall be granted or the hospital may request and shall be
60 granted the opportunity to renegotiate such payment plan. Such renegotiation shall include opportunity
61 for a new screening in accordance with subdivision B. No hospital shall charge any fees for renegotiation
62 of a payment plan pursuant to this subsection.

63 E. Notwithstanding any other provision of law, no hospital shall engage in any action described in
64 § 501(r)(6) of the Internal Revenue Code as it was in effect on January 1, 2020, to recover a debt for
65 medical services against an uninsured patient unless the hospital has made reasonable efforts to determine
66 whether the individual qualifies for medical assistance pursuant to the state plan for medical assistance or
67 is eligible for financial assistance under the hospital's financial assistance policy.

68 F. Every hospital shall include in written information required pursuant to § 32.1-137.01
69 information about the availability of a payment plan for the payment of debt owed to the hospital pursuant
70 to subsection C and the renegotiation process described in subsection D.

71 G. Nothing in this section shall be construed to:

72 1. Prohibit a hospital, as part of its financial assistance policy, from requiring a patient to (i) provide
73 necessary information needed to determine eligibility for financial assistance under the hospital's financial
74 assistance policy, medical assistance pursuant to Title XVIII or XIX of the Social Security Act or 10
75 U.S.C. § 1071 et seq., or other programs of insurance or (ii) undertake good faith efforts to apply for and
76 enroll in such programs of insurance for which the patient may be eligible as a condition of awarding
77 financial assistance;

78 2. Require a hospital to grant or continue to grant any financial assistance or payment plan pursuant
79 to this section when (i) a patient has provided false, inaccurate, or incomplete information required for

80 determining eligibility for such hospital's financial assistance policy or (ii) a patient has not undertaken
81 good faith efforts to comply with any payment plan pursuant to this section; or

82 3. Prohibit the coordination of benefits as required by state or federal law.

83 **§ 32.1-276.5. Providers to submit data; civil penalty.**

84 A. Every health care provider shall submit data as required pursuant to regulations of the Board,
85 consistent with the recommendations of the nonprofit organization in its strategic plans submitted and
86 approved pursuant to § 32.1-276.4, and as required by this section. Such data shall include relevant data
87 and information for any parent or subsidiary company of the health care provider that operates in the
88 Commonwealth. Notwithstanding the provisions of Chapter 38 (§ 2.2-3800 et seq.) of Title 2.2, it shall be
89 lawful to provide information in compliance with the provisions of this chapter.

90 B. In addition, health maintenance organizations shall annually submit to the Commissioner, to
91 make available to consumers who make health benefit enrollment decisions, audited data consistent with
92 the latest version of the Health Employer Data and Information Set (HEDIS), as required by the National
93 Committee for Quality Assurance, or any other quality of care or performance information set as approved
94 by the Board. The Commissioner, at his discretion, may grant a waiver of the HEDIS or other approved
95 quality of care or performance information set upon a determination by the Commissioner that the health
96 maintenance organization has met Board-approved exemption criteria. The Board shall promulgate
97 regulations to implement the provisions of this section.

98 The Commissioner shall also negotiate and contract with a nonprofit organization authorized under
99 § 32.1-276.4 for compiling, storing, and making available to consumers the data submitted by health
100 maintenance organizations pursuant to this section. The nonprofit organization shall assist the Board in
101 developing a quality of care or performance information set for such health maintenance organizations
102 and shall, at the Commissioner's discretion, periodically review this information set for its effectiveness.

103 C. Every medical care facility as that term is defined in § 32.1-3 that furnishes, conducts, operates,
104 or offers any reviewable service shall report data on utilization of such service to the Commissioner, who
105 shall contract with the nonprofit organization authorized under this chapter to collect and disseminate such
106 data. For purposes of this section, "reviewable service" shall mean inpatient beds, operating rooms,

107 nursing home services, cardiac catheterization, computed tomographic (CT) scanning, stereotactic
108 radiosurgery, lithotripsy, magnetic resonance imaging (MRI), magnetic source imaging, medical
109 rehabilitation, neonatal special care, obstetrical services, open heart surgery, positron emission
110 tomographic (PET) scanning, psychiatric services, organ and tissue transplant services, radiation therapy,
111 stereotactic radiotherapy, proton beam therapy, nuclear medicine imaging except for the purpose of
112 nuclear cardiac imaging, and substance abuse treatment.

113 Every medical care facility for which a certificate of public need with conditions imposed pursuant
114 to § 32.1-102.4 is issued shall report to the Commissioner data on charity care, as that term is defined in
115 § 32.1-102.1, provided to satisfy a condition of a certificate of public need, including (i) the total amount
116 of such charity care the facility provided to indigent persons; (ii) the number of patients to whom such
117 charity care was provided; (iii) the specific services delivered to patients that are reported as charity care
118 recipients; and (iv) the portion of the total amount of such charity care provided that each service
119 represents. The value of charity care reported shall be based on the medical care facility's submission of
120 applicable Diagnosis Related Group codes and Current Procedural Terminology codes aligned with
121 methodology utilized by the Centers for Medicare and Medicaid Services for reimbursement under Title
122 XVIII of the Social Security Act, 42 U.S.C. § 1395 et seq. Notwithstanding the foregoing, every nursing
123 home as defined in § 32.1-123 for which a certificate of public need with conditions imposed pursuant to
124 § 32.1-102.4 is issued shall report data on utilization and other data in accordance with regulations of the
125 Board.

126 A medical care facility that fails to report data required by this subsection shall be subject to a civil
127 penalty of up to \$100 per day per violation, which shall be collected by the Commissioner and paid into
128 the Literary Fund.

129 D. Every continuing care retirement community established pursuant to Chapter 49 (§ 38.2-4900
130 et seq.) of Title 38.2 that includes nursing home beds shall report data on utilization of such nursing home
131 beds to the Commissioner, who shall contract with the nonprofit organization authorized under this chapter
132 to collect and disseminate such data.

133 E. Every hospital that receives a disproportionate share hospital adjustment pursuant to §
134 1886(d)(5)(F) of the Social Security Act shall report, in accordance with regulations of the Board
135 consistent with recommendations of the nonprofit organization in its strategic plan submitted and provided
136 pursuant to § 32.1-276.4, the number of inpatient days attributed to patients eligible for Medicaid but not
137 Medicare Part A and the total amount of the disproportionate share hospital adjustment received.

138 F. Every hospital shall annually report, in accordance with regulations of the Board consistent with
139 recommendations of the nonprofit organization in its strategic plan submitted and provided pursuant to §
140 32.1-276.4, data and information regarding (i) the amount of charity care, discounted care, or other
141 financial assistance provided by the hospital under its financial assistance policy pursuant to § 32.1-137.09
142 and (ii) the amount of uncollected bad debt, including any uncollected bad debt from payment plans
143 entered into in accordance with subsection C of § 32.1-137.09.

144 G. The Board shall evaluate biennially the impact and effectiveness of such data collection.

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