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SENATE BILL NO. 737
AMENDMENT IN THE NATURE OF A SUBSTITUTE
(Proposed by the House Committee on Labor and Commerce
on _____)
(Patron Prior to Substitute--Senator Surovell)

A BILL to amend and reenact §§ 56-576 and 56-585.7 of the Code of Virginia, relating to electric utilities; energy efficiency programs; on-bill tariff program.

Be it enacted by the General Assembly of Virginia:

1. That §§ 56-576 and 56-585.7 of the Code of Virginia are amended and reenacted as follows:

§ 56-576. Definitions.

As used in this chapter:

"Affiliate" means any person that controls, is controlled by, or is under common control with an electric utility.

"Aggregator" means a person that, as an agent or intermediary, (i) offers to purchase, or purchases, electric energy or (ii) offers to arrange for, or arranges for, the purchase of electric energy, for sale to, or on behalf of, two or more retail customers not controlled by or under common control with such person.

The following activities shall not, in and of themselves, make a person an aggregator under this chapter:

- (i) furnishing legal services to two or more retail customers, suppliers or aggregators;
- (ii) furnishing educational, informational, or analytical services to two or more retail customers, unless direct or indirect compensation for such services is paid by an aggregator or supplier of electric energy;
- (iii) furnishing educational, informational, or analytical services to two or more suppliers or aggregators;
- (iv) providing default service under § 56-585;
- (v) engaging in activities of a retail electric energy supplier, licensed pursuant to § 56-587, which are authorized by such supplier's license; and
- (vi) engaging in actions of a retail customer, in common with one or more other such retail customers, to issue a request for proposal or to negotiate a purchase of electric energy for consumption by such retail customers.

26 "Business park" means a land development containing a minimum of 100 contiguous acres
27 classified as a Tier 4 site under the Virginia Economic Development Partnership's Business Ready Sites
28 Program that is developed and constructed by a locality, an industrial development authority, or a similar
29 political subdivision of the Commonwealth created pursuant to § 15.2-4903 or other act of the General
30 Assembly, in order to promote business development.

31 "Combined heat and power" means a method of using waste heat from electrical generation to
32 offset traditional processes, space heating, air conditioning, or refrigeration.

33 "Commission" means the State Corporation Commission.

34 "Community in which a majority of the population are people of color" means a U.S. Census tract
35 where more than 50 percent of the population comprises individuals who identify as belonging to one or
36 more of the following groups: Black, African American, Asian, Pacific Islander, Native American, other
37 non-white race, mixed race, Hispanic, Latino, or linguistically isolated.

38 "Cooperative" means a utility formed under or subject to Chapter 9.1 (§ 56-231.15 et seq.).

39 "Covered entity" means a provider in the Commonwealth of an electric service not subject to
40 competition but does not include default service providers.

41 "Covered transaction" means an acquisition, merger, or consolidation of, or other transaction
42 involving stock, securities, voting interests or assets by which one or more persons obtains control of a
43 covered entity.

44 "Curtailment" means inducing retail customers to reduce load during times of peak demand so as
45 to ease the burden on the electrical grid.

46 "Customer choice" means the opportunity for a retail customer in the Commonwealth to purchase
47 electric energy from any supplier licensed and seeking to sell electric energy to that customer.

48 "Demand response" means measures aimed at shifting time of use of electricity from peak-use
49 periods to times of lower demand by inducing retail customers to curtail electricity usage during periods
50 of congestion and higher prices in the electrical grid.

51 "Distribute," "distributing," or "distribution of" electric energy means the transfer of electric
52 energy through a retail distribution system to a retail customer.

53 "Distributor" means a person owning, controlling, or operating a retail distribution system to
54 provide electric energy directly to retail customers.

55 "Electric distribution grid transformation project" means a project associated with electric
56 distribution infrastructure, including related data analytics equipment, that is designed to accommodate or
57 facilitate the integration of utility-owned or customer-owned renewable electric generation resources with
58 the utility's electric distribution grid or to otherwise enhance electric distribution grid reliability, electric
59 distribution grid security, customer service, or energy efficiency and conservation, including advanced
60 metering infrastructure; intelligent grid devices for real time system and asset information; automated
61 control systems for electric distribution circuits and substations; communications networks for service
62 meters; intelligent grid devices and other distribution equipment; distribution system hardening projects
63 for circuits, other than the conversion of overhead tap lines to underground service, and substations
64 designed to reduce service outages or service restoration times; physical security measures at key
65 distribution substations; cyber security measures; energy storage systems and microgrids that support
66 circuit-level grid stability, power quality, reliability, or resiliency or provide temporary backup energy
67 supply; electrical facilities and infrastructure necessary to support electric vehicle charging systems; LED
68 street light conversions; and new customer information platforms designed to provide improved customer
69 access, greater service options, and expanded access to energy usage information.

70 "Electric utility" means any person that generates, transmits, or distributes electric energy for use
71 by retail customers in the Commonwealth, including any investor-owned electric utility, cooperative
72 electric utility, or electric utility owned or operated by a municipality.

73 "Energy efficiency program" means a program that reduces the total amount of ~~electricity~~ energy that is
74 required for the same process or activity implemented after the expiration of capped rates but does not
75 include electrification of any process or activity primarily fueled by natural gas. Energy efficiency
76 programs include equipment, physical, or program change designed to produce measured and verified
77 reductions in the amount of ~~electricity~~ site energy required to perform the same function and produce the
78 same or a similar outcome. Energy efficiency programs may include, ~~but are not limited to~~, (i)
79 electrification; (ii) programs that result in improvements in lighting design, heating, ventilation, and air

80 conditioning systems, appliances, building envelopes, and industrial and commercial processes; ~~(ii)~~ (iii)
81 measures, such as ~~but not limited to~~ the installation of advanced meters, implemented or installed by
82 utilities, that reduce fuel use or losses of electricity and otherwise improve internal operating efficiency
83 in generation, transmission, and distribution systems; and ~~(iii)~~ (iv) customer engagement programs that
84 result in measurable and verifiable energy savings that lead to efficient use patterns and practices.

85 Energy efficiency programs include demand response, combined heat and power and waste heat
86 recovery, curtailment, or other programs that are designed to reduce electricity site energy consumption
87 so long as they reduce the total amount of electricity site energy that is required for the same process or
88 activity. Utilities shall be authorized to install and operate such advanced metering technology and
89 equipment on a customer's premises; however, nothing in this chapter establishes a requirement that an
90 energy efficiency program be implemented on a customer's premises and be connected to a customer's
91 wiring on the customer's side of the inter-connection without the customer's expressed consent. Utilities
92 may apply verified total site energy reductions that are attributable to Commission-approved
93 electrification measures to the energy savings requirements set forth in subsection B of § 56-596.2,
94 subject to a conversion of British thermal unit-based energy savings to an equivalent kilowatt-hour-
95 based energy savings, which conversion shall be subject to Commission approval.

96 "Electrification" means measures that (a) electrify space heating, water heating, cooling, drying,
97 cooking, industrial processes, and other building and industrial end uses that would otherwise be served
98 by onsite, nonelectric fuels, provided that the electrification measures reduce site energy consumption, (b)
99 to the maximum extent practical, seek to combine with federally authorized customer rebates for heat
100 pump technology, and (c) for those measures that provide measurable and verifiable energy savings to
101 low-income customers or elderly customers, to the maximum extent practical, seek to combine with either
102 contemporaneously installed measures or previously installed measures that are or were provided under
103 federally funded weatherization programs or state-provided, locality-provided, or utility-provided energy
104 efficiency.

105 "Generate," "generating," or "generation of" electric energy means the production of electric
106 energy.

107 "Generator" means a person owning, controlling, or operating a facility that produces electric
108 energy for sale.

109 "Historically economically disadvantaged community" means (i) a community in which a majority
110 of the population are people of color or (ii) a low-income geographic area.

111 "Incumbent electric utility" means each electric utility in the Commonwealth that, prior to July 1,
112 1999, supplied electric energy to retail customers located in an exclusive service territory established by
113 the Commission.

114 "Independent system operator" means a person that may receive or has received, by transfer
115 pursuant to this chapter, any ownership or control of, or any responsibility to operate, all or part of the
116 transmission systems in the Commonwealth.

117 "In the public interest," for purposes of assessing energy efficiency programs, describes an energy
118 efficiency program if the Commission determines that the net present value of the benefits exceeds the net
119 present value of the costs as determined by not less than any three of the following four tests: (i) the Total
120 Resource Cost Test; (ii) the Utility Cost Test (also referred to as the Program Administrator Test); (iii) the
121 Participant Test; and (iv) the Ratepayer Impact Measure Test. Such determination shall include an analysis
122 of all four tests, and a program or portfolio of programs shall be approved if the net present value of the
123 benefits exceeds the net present value of the costs as determined by not less than any three of the four
124 tests. If the Commission determines that an energy efficiency program or portfolio of programs is not in
125 the public interest, its final order shall include all work product and analysis conducted by the
126 Commission's staff in relation to that program, including testimony relied upon by the Commission's staff,
127 that has bearing upon the Commission's decision. If the Commission reduces the proposed budget for a
128 program or portfolio of programs, its final order shall include an analysis of the impact such budget
129 reduction has upon the cost-effectiveness of such program or portfolio of programs. An order by the
130 Commission (a) finding that a program or portfolio of programs is not in the public interest or (b) reducing
131 the proposed budget for any program or portfolio of programs shall adhere to existing protocols for
132 extraordinarily sensitive information. In addition, an energy efficiency program may be deemed to be "in
133 the public interest" if the program (1) provides measurable and verifiable energy savings to low-income

134 customers or elderly customers or (2) is a pilot program of limited scope, cost, and duration, that is
135 intended to determine whether a new or substantially revised program or technology would be cost-
136 effective.

137 "Low-income geographic area" means any locality, or community within a locality, that has a
138 median household income that is not greater than 80 percent of the local median household income, or
139 any area in the Commonwealth designated as a qualified opportunity zone by the U.S. Secretary of the
140 Treasury via his delegation of authority to the Internal Revenue Service.

141 "Low-income utility customer" means any person or household whose income is no more than 80
142 percent of the median income of the locality in which the customer resides. The median income of the
143 locality is determined by the U.S. Department of Housing and Urban Development.

144 "Measured and verified" means a process determined pursuant to methods accepted for use by
145 utilities and industries to measure, verify, and validate energy savings and peak demand savings. This may
146 include the protocol established by the United States Department of Energy, Office of Federal Energy
147 Management Programs, Measurement and Verification Guidance for Federal Energy Projects,
148 measurement and verification standards developed by the American Society of Heating, Refrigeration and
149 Air Conditioning Engineers (ASHRAE), or engineering-based estimates of energy and demand savings
150 associated with specific energy efficiency measures, as determined by the Commission.

151 "Municipality" means a city, county, town, authority, or other political subdivision of the
152 Commonwealth.

153 "New underground facilities" means facilities to provide underground distribution service. "New
154 underground facilities" includes underground cables with voltages of 69 kilovolts or less, pad-mounted
155 devices, connections at customer meters, and transition terminations from existing overhead distribution
156 sources.

157 "Peak-shaving" means measures aimed solely at shifting time of use of electricity from peak-use
158 periods to times of lower demand by inducing retail customers to curtail electricity usage during periods
159 of congestion and higher prices in the electrical grid.

160 "Percentage of Income Payment Program (PIPP) eligible utility customer" means any person or
161 household whose income does not exceed 150 percent of the federal poverty level.

162 "Person" means any individual, corporation, partnership, association, company, business, trust,
163 joint venture, or other private legal entity, and the Commonwealth or any municipality.

164 "Previously developed project site" means any property, including related buffer areas, if any, that
165 has been previously disturbed or developed for non-single-family residential, non-agricultural, or non-
166 silvicultural use, regardless of whether such property currently is being used for any purpose.

167 "Previously developed project site" includes a brownfield as defined in § 10.1-1230 or any parcel
168 that has been previously used (i) for a retail, commercial, or industrial purpose; (ii) as a parking lot; (iii)
169 as the site of a parking lot canopy or structure; (iv) for mining, which is any lands affected by coal mining
170 that took place before August 3, 1977, or any lands upon which extraction activities have been permitted
171 by the Department of Energy under Title 45.2; (v) for quarrying; or (vi) as a landfill.

172 "Qualified waste heat resource" means (i) exhaust heat or flared gas from an industrial process that
173 does not have, as its primary purpose, the production of electricity and (ii) a pressure drop in any gas for
174 an industrial or commercial process.

175 "Renewable energy" means energy derived from sunlight, wind, falling water, biomass,
176 sustainable or otherwise, (the definitions of which shall be liberally construed), energy from waste, landfill
177 gas, municipal solid waste, wave motion, tides, and geothermal power, and does not include energy
178 derived from coal, oil, natural gas, or nuclear power. "Renewable energy" also includes the proportion of
179 the thermal or electric energy from a facility that results from the co-firing of biomass. "Renewable
180 energy" does not include waste heat from fossil-fired facilities or electricity generated from pumped
181 storage but includes run-of-river generation from a combined pumped-storage and run-of-river facility.

182 "Renewable thermal energy" means the thermal energy output from (i) a renewable-fueled
183 combined heat and power generation facility that is (a) constructed, or renovated and improved, after
184 January 1, 2012, (b) located in the Commonwealth, and (c) utilized in industrial processes other than the
185 combined heat and power generation facility or (ii) a solar energy system, certified to the OG-100 standard
186 of the Solar Ratings and Certification Corporation or an equivalent certification body, that (a) is

187 constructed, or renovated and improved, after January 1, 2013, (b) is located in the Commonwealth, and
188 (c) heats water or air for residential, commercial, institutional, or industrial purposes.

189 "Renewable thermal energy equivalent" means the electrical equivalent in megawatt hours of
190 renewable thermal energy calculated by dividing (i) the heat content, measured in British thermal units
191 (BTUs), of the renewable thermal energy at the point of transfer to a residential, commercial, institutional,
192 or industrial process by (ii) the standard conversion factor of 3.413 million BTUs per megawatt hour.

193 "Renovated and improved facility" means a facility the components of which have been upgraded
194 to enhance its operating efficiency.

195 "Retail customer" means any person that purchases retail electric energy for its own consumption
196 at one or more metering points or nonmetered points of delivery located in the Commonwealth.

197 "Retail electric energy" means electric energy sold for ultimate consumption to a retail customer.

198 "Revenue reductions related to energy efficiency programs" means reductions in the collection of
199 total non-fuel revenues, previously authorized by the Commission to be recovered from customers by a
200 utility, that occur due to measured and verified decreased consumption of electricity caused by energy
201 efficiency programs approved by the Commission and implemented by the utility, less the amount by
202 which such non-fuel reductions in total revenues have been mitigated through other program-related
203 factors, including reductions in variable operating expenses.

204 "Rooftop solar installation" means a distributed electric generation facility, storage facility, or
205 generation and storage facility utilizing energy derived from sunlight, with a rated capacity of not less
206 than 50 kilowatts, that is installed on the roof structure of an incumbent electric utility's commercial or
207 industrial class customer, including host sites on commercial buildings, multifamily residential buildings,
208 school or university buildings, and buildings of a church or religious body.

209 "Solar energy system" means a system of components that produces heat or electricity, or both,
210 from sunlight.

211 "Supplier" means any generator, distributor, aggregator, broker, marketer, or other person who
212 offers to sell or sells electric energy to retail customers and is licensed by the Commission to do so, but it

213 does not mean a generator that produces electric energy exclusively for its own consumption or the
214 consumption of an affiliate.

215 "Supply" or "supplying" electric energy means the sale of or the offer to sell electric energy to a
216 retail customer.

217 "Total annual energy savings" means (i) the total combined kilowatt-hour savings achieved by
218 electric utility energy efficiency and demand response programs and measures installed in that program
219 year, as well as savings still being achieved by measures and programs implemented in prior years, or (ii)
220 savings attributable to newly installed combined heat and power facilities, including waste heat-to-power
221 facilities, and any associated reduction in transmission line losses, provided that biomass is not a fuel and
222 the total efficiency, including the use of thermal energy, for eligible combined heat and power facilities
223 must meet or exceed 65 percent and have a nameplate capacity rating of less than 25 megawatts.

224 "Transmission of," "transmit," or "transmitting" electric energy means the transfer of electric
225 energy through the Commonwealth's interconnected transmission grid from a generator to either a
226 distributor or a retail customer.

227 "Transmission system" means those facilities and equipment that are required to provide for the
228 transmission of electric energy.

229 "Waste heat to power" means a system that generates electricity through the recovery of a qualified
230 waste heat resource.

231 **§ 56-585.7. On-bill tariff program; electric cooperatives.**

232 A. As used in this section:

233 "Cooperative" means a utility consumer services cooperative.

234 "Eligible customer" means a member-consumer receiving service from a cooperative that (i) has
235 asked to participate in the cooperative's on-bill tariff program and (ii) has been determined by the
236 cooperative to be eligible to participate in its on-bill tariff program.

237 "Energy efficiency measures" means any installation, improvement, addition, or equipment
238 approved by the cooperative for purpose of its on-bill tariff program that has the primary purpose of
239 improving the energy efficiency of the premises and reducing its consumption of energy, including heating

240 and air conditioning systems, water heaters, weatherization, insulation, window and door modifications,
241 appliances, and automatic or Internet-connected energy control systems. "Energy efficiency measures"
242 does not include (i) energy conservation measures to improve the energy efficiency of ~~(i)~~ premises
243 constructed within five years prior to an eligible customer's request to participate in an on-bill tariff
244 program or ~~(ii)~~ premises that are under initial construction or (ii) the electrification of any process or
245 activity primarily fueled by natural gas.

246 "Energy savings charge" means the charge placed by the cooperative on the monthly billing
247 statement of an eligible customer or subsequent customers in order to recover the costs of the energy
248 efficiency measures installed at the eligible customer's premises.

249 "On-bill tariff agreement" means an agreement between an eligible customer and a cooperative
250 that provides for the terms, conditions, payments, and costs, including financing or capital costs, of the
251 installation of energy efficiency measures at a premises to be paid by or through the cooperative and repaid
252 by the eligible customer or subsequent customer at the same premises by means of an energy savings
253 charge.

254 "On-bill tariff program" means a voluntary tariff program that allows eligible customers (i) to
255 arrange through the cooperative for its provision and installation, including by its chosen vendors, of
256 energy efficiency measures at the customer's premises without an upfront payment and (ii) to pay back
257 over time the cost of the energy efficiency measures through an energy savings charge.

258 "Program costs" means a participating cooperative's (i) identified, projected, and actual costs to
259 design, implement, and operate its on-bill tariff program, including costs to request and evaluate vendor
260 proposals and manage the vendors; (ii) administrative, labor, and marketing charges; (iii) costs of
261 obtaining funds used by the cooperative to pay for the energy efficiency measures; (iv) write-offs for
262 unpaid energy savings charges after reasonable collection efforts; and (v) reasonable margin.

263 B. On or after January 1, 2021, notwithstanding any other provision of law, a cooperative may,
264 without Commission approval, upon an affirmative resolution of its board of directors and without the
265 requirement of any filing other than as required in this subsection, propose, establish, and implement an
266 on-bill tariff program for energy efficiency measures, provided that such program adheres to the

267 provisions of this section. This regulated, tariffed program shall be reviewable by the Commission at the
268 cooperative's next general rate proceeding. A cooperative shall recover the program costs through a new
269 rate schedule established by this section or otherwise through its rates. A cooperative shall file a copy of
270 any such new rate schedule with the Commission for informational purposes.

271 C. At least 120 days prior to making an informational filing as described in subsection B, a
272 cooperative shall conduct a stakeholder process to design the on-bill tariff program collaboratively with
273 interested parties. Such stakeholder process shall be open to the cooperative's membership and invited
274 guests and shall include an opportunity to participate for low-income and middle-income advocates,
275 energy efficiency advocates, affordable housing advocates, and the staff of the Commission. The
276 stakeholder process shall examine and recommend, among other things, appropriate additional consumer
277 safeguards for potential adoption by the cooperative, including oversight of third-party vendors and
278 appropriate methods for notifying customers that vendors are subject to the Virginia Consumer Protection
279 Act (§ 59.1-196 et seq.). The stakeholder process shall allow for remote or electronic participation and
280 may include multiple cooperatives or be coordinated, convened, and facilitated by a group or association
281 of cooperatives. The meetings of the stakeholders may be held anywhere in the Commonwealth. The
282 cooperative shall include documentation concerning the stakeholder process in its informational filing to
283 the Commission.

284 D. A cooperative's on-bill tariff program shall include criteria for selecting eligible customers;
285 limits on the individual and aggregate amounts of energy efficiency measures for each eligible customer;
286 limits on the overall amount available under the on-bill tariff program; generally applicable repayment
287 terms; and qualifications of potential vendors that will market or install energy efficiency measures.
288 Multiple cooperatives may collaborate to create a similar structure for on-bill tariff programs.

289 E. An on-bill tariff agreement shall:

290 1. Specify that the eligible customer or subsequent customers at the premises shall only be
291 responsible for the payment of the energy savings charge upon satisfactory installation of the energy
292 efficiency measures as set forth in their on-bill tariff agreement;

293 2. Specify that the cooperative may recover the costs, including financing or capital costs, of
294 installing the energy efficiency measures at an eligible customer's premises through the energy savings
295 charge;

296 3. Provide for the inclusion of an energy savings charge that is stated as a separate line item on the
297 eligible customer's or subsequent customer's utility bill;

298 4. Provide that an eligible customer shall enter into an on-bill tariff agreement to participate in the
299 on-bill tariff program;

300 5. Provide that the cooperative may apply the energy savings charge to the meter or bill of
301 subsequent customers at the premises and that the then-current eligible customer is required to notify the
302 subsequent customer of the on-bill tariff agreement and the energy savings charge;

303 6. Deem amounts due under the tariff to be amounts owed for regulated electric service and for
304 which an eligible customer is subject to disconnection of service pursuant to the cooperative's existing
305 policies for disconnection;

306 7. Provide that any loan or financing interest rate or cost of capital, or their equivalent, that is
307 provided to the eligible customer pursuant to an on-bill tariff agreement shall be less than prevailing
308 market rates;

309 8. Provide that payments for energy-saving charges made by eligible and subsequent customers
310 shall be retained by the cooperative and amounts credited against the appropriate category of program
311 costs; and

312 9. Result in deemed savings that are reasonably projected, based on the customer's ~~electricity~~
313 energy utilization and rates at the beginning of the term, to result in lower ~~electric~~ energy bills for the
314 customer, and that allocate a portion of the gross cost savings resulting from the energy efficiency
315 measures to the eligible customer and the remaining portion to the cooperative to recover the program
316 costs.

317 F. Customers having a grievance or complaints against an on-bill tariff program shall have recourse
318 to the informal and formal procedures of the Commission.

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